

Sales Visibility

Overview

How long does it take your company to communicate orders and other valuable sales information to the back office to be acted on? How many times does this information have to be keyed and re-keyed before a customer order is filled? Can your sales force and customers readily access product availability and accounts receivable information?



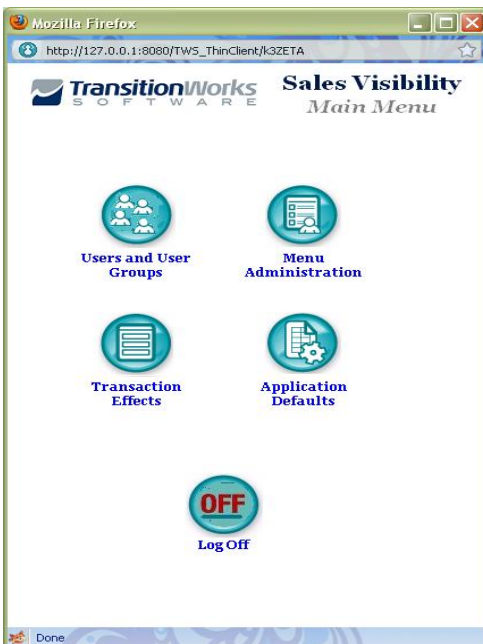
The ease of doing business is as important as price and quality in today's business environment. One of the most important reasons sales professionals win business is because they are able to earn the trust of their customers by conducting business in a stress free and time saving manner. The best sales professionals are those that understand their customers' business drivers, articulate the value of their product and/or service in contributing to their customers' businesses, and demonstrate their ability to marshal appropriate resources in supporting their customers.

Customers want a supplier that's easy to work with and accessible 24 x 7; a system that's user friendly and that can provide them with a list of products specifically selected for their business. A "Self Service Customer" is the desire of every supplier, providing the ability to obtain more orders without the expense of maintaining a sales staff or a costly e-commerce solution.

If you have sales staff or would like to generate your own self service customers, TransitionWorks Software's Sales Visibility for BPCS/ERP LX is the answer.

TransitionWorks for Sales Visibility

Sales Visibility is an off the shelf solution that allows your sales team and customers to place orders quickly & easily. The solution can be tailored to meet the exact needs of your company. Using any device with an internet browser connection, sales orders are securely placed directly into BPCS/ERP LX. The Sales Visibility Administrator has the ability to activate registered users, provide customer assignment, and authorize each user's specific menu options. Placing a Sales Order and viewing Account Receivables are available even when BPCS/ERP LX is off-line.



User Interface (UI) templates for mobile devices are available out of the box. UIs can be easily customized to suit your needs by only changing the HTML template documents.

Information at your fingertips!

Business Payback

- Real-time BPCS generated customer pricing
- Real-time order placement by Sales Team
- Real-time order placement from your Customers
- Significant time reduction in order validation and creation
- Accurate visibility of sales order history
- Users can view their customer portfolio
- Overall improved customer service



About TransitionWorks Software

TransitionWorks Software is dedicated to helping our customers improve efficiencies and simplify business processes. Since product inception in 1997, our TransitionWorks Software organization has accomplished this goal by iteratively developing, delivering and supporting a set of solutions that help manufacturing/distribution companies simplify and automate key supply chain processes using automated data collection technology such as barcode, RFID and voice. With proven, successful implementations world-wide, TransitionWorks' premier solutions for Inventory and Asset management is the system of choice for many leading companies in the world.

TransitionWorks Software Solutions:

Inventory Visibility
Sales Visibility

Asset Visibility
Custom Process Solution

Integration Capabilities – BPCS,
SAP, Oracle, JDE, Legacy, etc.

For more information on TransitionWorks Software please visit us at www.transitionworkssoftware.com, email info@transitionworkssoftware.com or give us a call at +1.336.885.1373.