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NEWS RELEASE

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Southeastern Mills Implements *Inventory Visibility* by TransitionWorks Software

TransitionWorks Software's solution proves to be the right ingredient to control inventory.

ROME, GA – TransitionWorks Software announced today the successful implementation of its Inventory Visibility solution at Southeastern Mills, Inc (SEM), a national processor of food products. With the solution in place, SEM can now automatically and accurately track and count its inventory, perform lot traceability audits for customers, track pallets, relieve raw materials based on PLC data, complete purchase order receiving and labeling, collect Bio-Terrorism data required by Homeland Security, distribute samples, and generate critical inventory reporting, all in real-time. By automating and simplifying its inventory management processes with Inventory Visibility, SEM has improved its operational flexibility, lowered its costs and enhanced customer satisfaction. *“While these types of projects can be challenging,”* Jim Ruch, SEM’s VP of Information Services stated, *“We found TransitionWorks to be a great partner for us. Their software is proven and flexible, their people are knowledgeable and responsive and their approach is direct and practical.”*

At SEM, the Inventory Visibility solution integrates with ingredient mixing control systems to allow SEM to track the exact amount of material consumed during a specific time period and maintain theoretical lots, even though multiple lots may be in specific bins. This process provides accurate and automated lot traceability, ingredient consumption, loss measurement and automated production reporting of machine and labor times, gaining better management of true production efficiency and shift reporting accuracy. Rob Noland, SEM’s Controller commented, *“We’ve taken our lot recall process from hours to minutes by accurately tracking our inventory. We now have the ability to capture real time accurate data to give us a more detailed view of our processes.”*

Production receiving is now pallet by pallet. This provides real-time reporting of events as they occur and more accurate inventory reporting as both the receipt and inventory put away are reported, in process. Labels are applied by automatic print in-process. Users record data by Shop Order and/or shift and can see production variances in real-time, helping prevent errors before they become major problems. *“Working with TransitionWorks Software was very simple,”* says Jim Ruch, SEM’s VP of Information Services. *“We knew the end result we wanted to achieve and with their experience of best practices, they helped us get there.”* Greg Fullbright, SEM's Manager of Business Systems, who managed the development stage of the project, commented on the expertise of TransitionWorks’ developers and stated, *"Integration into BPCS and the ability to operate when the iSeries is unavailable were two critical requirements, and both were achieved painlessly."*

All inventories are recorded at the pallet level greatly enhancing inventory reporting. The forklift operators can quickly scan each pallet or group of pallets, with Inventory Visibility updating each transaction in real-time whether the pallet has one item or a thousand items. Portable WiFi thermal printers allow forklift drivers to quickly print or reprint labels and apply to the pallets. Since the system retains a complete history of all transactions, SEM can track the complete life cycle of the process.

About Southeastern Mills

Southeastern Mills, Inc. (www.semills.com) is a third generation family business based in Rome, Georgia, built on the time-honored values of service, innovation and trust. From its start as a flour mill, the business has changed to include food coating systems, marinades, specialty mixes to seasonings; our complete line of ingredient solutions has positioned us at the forefront of the food industry. Today, food processors, foodservice companies and consumers alike depend on Southeastern Mills for great flavor, consistent quality and outstanding value.

About TransitionWorks Software

TransitionWorks Software (www.TransitionWorksSoftware.com) is dedicated to helping manufacturing and distribution companies simplify and automate key supply chain processes using Automated Identification and Data Capture (AIDC) technologies including RFID, barcode, sensor technology, and PLC’s. Since the initial product was first released in 1997, the organization has continually developed and enhanced a set of enterprise solutions that have been successfully implemented in leading companies world-wide.

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